

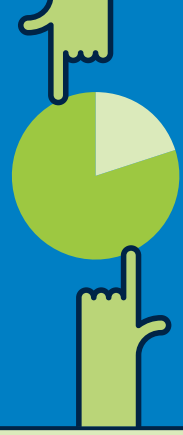
DIGITAL DISRUPTION AND THE NETWORK

DRIVING TECH ENABLEMENT, COLLABORATION & INNOVATION

Network Professional Role in the Coming Year



87% of network professionals expect their job to become more challenging



80% agree that greater collaboration between the network and other parts of the organization are driving innovation



78% feel that the network will become more important to IT's mission

WHAT'S INFLUENCING THESE CHANGES?

Network Investments

Primary Investment Drivers

IMPROVING NETWORK SPEED/ PERFORMANCE
61%

IMPROVING DATA SECURITY
55%

ENSURING AVAILABILITY
55%

AVERAGE IT BUDGET: \$125 MILLION

Technology areas expecting an increase in budget allocation in 2017

Cloud Services	69%	▶	63% in 2016
Network Security	55%	▶	50% in 2016
Application Development	50%	▶	42% in 2016
Data Management/Analytics	43%	▶	35% in 2016

3rd PLATFORM TECHNOLOGY SPENDING EXCEEDED 2nd PLATFORM SPENDING FOR THE FIRST TIME IN 2016

SOURCE: IDC

Technology Involvement: From Research, to Purchase, to Adoption

Network professionals must be aware of tech trends, as they have responsibility in

6 DIFFERENT TECH AREAS

▶ THE TOP 3 ...

55% NETWORK/SYSTEMS MANAGEMENT

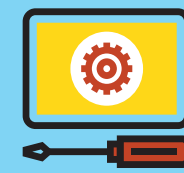
52% NETWORK SECURITY

51% IT OPERATIONS

Daily/weekly collaboration with ...



IT OPERATIONS



SYSTEMS ADMINISTRATION



IT SECURITY

Tasked with making tech purchase decisions



Involved in **determining tech requirements** for these technologies:

66%	Architecture
66%	Network Security
63%	Data Management/Analytics



Involved in the **evaluation stage** for these technologies:

68%	Architecture
67%	Systems Engineering
66%	Network Security

Key Players in Security Practices

82% say the network team is involved in security initiatives to a greater degree than in the past

Security challenges that network professionals face

- #1** EMPLOYEE AWARENESS & COOPERATION
- #2** PROTECTING AGAINST THREATS FROM OUTSIDE THE ORGANIZATION
- #3** BUDGETARY CONSTRAINTS/ DEMONSTRATING ROI

Current and future network-security initiatives

GEARING UP FOR INVESTMENTS
ON THE RADAR/ ACTIVELY RESEARCHING

35%	Data Loss Prevention
34%	Next Generation Firewalls
34%	ID Management Solutions

INSTALLED/ IN-PRODUCTION

56%	Network Security
52%	Endpoint Security
35%	Corporate Data Encryption

Status of security vendors

81% OF NETWORK PROS ARE CONFIDENT IN THEIR NETWORK SECURITY AUTOMATION

47% SAY EMERGING VENDORS ARE EQUALLY AS RISKY AS ESTABLISHED VENDORS

SOURCE: NETWORK WORLD 2017 STATE OF THE NETWORK SURVEY

View additional IDG Enterprise research on technology trends and IT decision-maker insight at idgenterprise.com

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